



OPAP S.A.

GREEK ORGANIZATION OF FOOTBALL PROGNOSTICS S.A.

Register Number: 46329/06/B/00/15

General Electronic Commercial Registry-G.E.MI. Number: 3823201000

112, Athinon Ave, 104 42 Athens

FINANCIAL DATA AND INFORMATION

FOR THE PERIOD FROM JANUARY 1, 2023 TO DECEMBER 31, 2023

The purpose of the following information and financial data is to provide users with general information about the results of operations of OPAP S.A. ("Company") and OPAP Group ("Group"). Therefore, we recommend the users of the financial data and information, before making any investment decision or proceeding to any transaction with the Group or the Company, to obtain the necessary information from the website, where the consolidated and separate financial statements, prepared in accordance with International Financial Reporting Standards as adopted by the E.U., are available, together with the auditors' report.

Responsible Supervisory Authority:	Ministry of Development and Investment	Approval date of the financial statements:	12 March 2024
Company's Website:	www.opap.gr	Certified Auditor:	Socrates Leptos-Bourgi (SOEL REG No. 41541)
Board of Directors:	Kamil Ziegler, Jan Karas, Pavel Saroch, Pavel Mucha, Robert Chvátal, Katarina Kohlmayer, Igor Rusek, Nicole Conrad-Forker, Cherrie Mae Chiomento Ferreria, Theodore Panagos, Georgios Mantakas	Auditing Company:	PricewaterhouseCoopers SA (SOEL REG. No 113)
		Type of Auditors' Opinion:	Unqualified

FINANCIAL POSITION STATEMENT INFORMATION (Amounts in thousands of euro)					CASH FLOW STATEMENT INFORMATION (Amounts in thousands of euro)				
GROUP		COMPANY			GROUP		COMPANY		
	31.12.2023	31.12.2022	31.12.2023	31.12.2022		1.1-31.12.2023	1.1-31.12.2022	1.1-31.12.2023	1.1-31.12.2022

ASSETS					Operating activities				
Intangible assets	930,483	1,021,349	674,583	736,190	Profit before tax	570,093	723,251	648,334	466,112
Property, plant & equipment	45,470	56,752	44,183	54,581	Adjustments for:				
Right-of-use assets	24,871	32,135	21,218	18,342	Depreciation and amortisation	133,555	133,716	104,741	103,317
Investment property	1,356	3,007	1,356	3,007	Net finance costs	20,107	40,096	9,850	35,925
Other non - current assets	418,155	440,003	507,281	642,175	Employee benefit plans	1,847	2,322	1,807	2,286
Inventories	5,075	5,552	2,496	2,879	Loss allowance for trade receivables	309	1,199	128	826
Trade receivables	104,259	102,123	50,668	57,924	Write-off of trade receivables	36	165	36	165
Other current assets	570,418	910,368	193,817	283,553	Other provisions	1,304	1,303	1,261	1,303
TOTAL ASSETS	2,100,086	2,571,289	1,495,603	1,798,652	Derecognition of Markopoulo Park	(12,988)	-	-	-
LIABILITIES & EQUITY					Impairment losses on intangible assets	6,274	20,219	-	-
Share capital	111,019	109,003	111,019	109,003	Dividend income	-	-	(182,500)	(7,000)
Other equity items	629,632	933,778	434,413	609,523	Derecognition of grant related to capital expenditure of Markopoulo Park	(415)	-	-	-
Equity attributable to owners of the Company (a)	740,651	1,042,780	545,432	718,525	Gain from disposal of related entity	-	(181,373)	-	-
Non-controlling interests (b)	34,112	32,653	-	-	(Profit) / loss from sale of intangible assets, PPE and investment property	333	63	296	45
Total equity (c)=(a)+(b)	774,763	1,075,433	545,432	718,525	Share of (profit)/loss from associates	-	(14,788)	-	-
Other non-current liabilities	128,922	130,426	48,098	44,587	Rent concessions	(26)	(1)	(26)	(10)
Long-term loans	586,569	506,679	586,454	466,565	Changes in Working capital				
Lease liabilities (long-term)	19,527	39,328	16,762	13,959	(Increase) / decrease in inventories	477	(870)	383	(190)
Short-term loans	73,976	281,707	61,804	311,533	(Increase) / decrease in receivables	(5,430)	(14,995)	16,813	(11,577)
Lease liabilities (short-term)	6,512	7,792	5,658	5,604	Increase / (decrease) in payables (except banks)	(12,341)	56,607	9,363	26,390
Other current liabilities	509,816	529,925	231,395	237,878	Minus:				
Total liabilities (d)	1,325,323	1,495,856	950,171	1,080,127	Interest paid	(24,196)	(26,764)	(21,780)	(24,670)
TOTAL LIABILITIES & EQUITY (c)+(d)	2,100,086	2,571,289	1,495,603	1,798,652	Income tax paid	(151,343)	(80,351)	(125,295)	(72,640)

COMPREHENSIVE INCOME STATEMENT INFORMATION (Amounts in thousands of euro)					Investing activities				
	GROUP		COMPANY						
	1.1-31.12.2023	1.1-31.12.2022	1.1-31.12.2023	1.1-31.12.2022	Proceeds from sale of tangible and intangible assets	1,506	38	1,506	38
Revenue (GGR)	2,087,710	1,938,985	1,394,006	1,333,210	Purchase of tangible and intangible assets	(29,671)	(22,798)	(26,968)	(20,169)
Net gaming revenue (NGR)	1,435,773	1,333,388	968,838	927,933	Acquisition of subsidiary	(14,063)	(106,444)	-	-
Results from operating activities	590,200	763,348	475,684	495,037	Loan repayments from third parties	1,983	95,461	1,983	1,433
Profit before tax	570,093	723,251	648,334	466,112	Loan repayments from subsidiaries	-	-	8,420	7,700
Profit (A)	414,137	596,036	537,104	363,644	Loans granted to third parties	(636)	(93,904)	(636)	(717)
-Owners of the Company	408,316	592,334	537,104	363,644	Loans granted to Group companies	-	-	(8,000)	(11,900)
-Non-controlling interests	5,821	3,702	-	-	Share capital increase in subsidiaries	-	-	-	(150,000)
Other comprehensive income, net of tax (B)	51	1,130	31	1,120	Share capital return from subsidiaries	-	-	129,000	-
Total comprehensive income (A)+(B)	414,188	597,166	537,135	364,764	Proceeds from sale of subsidiary/associate	123,463	74,243	-	-
-Owners of the Company	408,361	593,462	537,135	364,764	Net change in short-term & long-term investments	(472)	(1)	-	-
-Non-controlling interests	5,827	3,704	-	-	Interest received	10,520	171	4,721	199
Basic and diluted earnings (after tax) per share (in €)	1.1196	1.6711	1.4728	1.0259	Dividends received	-	-	177,500	9,000
Dividend proposed per share (in €)	1.6018	1.0000	1.6018	1.0000	Net cash flows used in investing activities (b)	92,630	(53,235)	287,526	(164,415)
Profit before interest, tax, depreciation and amortisation (EBITDA)	730,029	735,985	580,425	598,354	Financing activities				
					Proceeds from loans & borrowings	251,896	-	250,001	-
					Proceeds from sale of subsidiaries/associates	(2,000)	(2,000)	-	(2,000)

CHANGES IN EQUITY STATEMENT INFORMATION (Amounts in thousands of euro)					Financing activities				
	GROUP		COMPANY						
	31.12.2023	31.12.2022	31.12.2023	31.12.2022	Proceeds from loans & borrowings	251,896	-	250,001	-
Balance as of January 1st, 2023 and 2022 respectively	1,075,434	949,372	718,525	815,022	Payments of loans & borrowings	(380,092)	(262,293)	(380,000)	(250,001)
Total comprehensive income	414,188	597,166	537,135	364,764	Transaction costs related to loans & borrowings	(1,500)	-	(1,500)	-
Dividends paid	(630,595)	(292,557)	(621,292)	(283,048)	Share capital increase expenses	(994)	(1,980)	(993)	(1,924)
Return to the shareholders	(162,681)	(315,924)	(162,681)	(315,924)	Proceeds from share capital increase of subsidiary from non-controlling interests	3,300	-	-	-
Acquisition of treasury shares	(31,118)	-	(31,118)	-	Payment of lease liabilities	(10,932)	(9,714)	(6,588)	(6,236)
Other movements following the KGL de-merger	1,374	-	-	-	Acquisition of treasury shares	(31,118)	-	(31,118)	-
Share capital increase expenses	(994)	(2,259)	(993)	(1,924)	Share capital return to the shareholders	(163,374)	(317,571)	(163,374)	(317,571)
Share capital increase	109,154	139,636	105,854	139,636	Dividends paid	(515,207)	(141,427)	(515,207)	(141,427)
respectively	774,763	1,075,434	545,432	718,525	Dividends paid to non-controlling interests	(9,304)	(9,508)	-	-

ADDITIONAL INFORMATION

1. The unaudited by the tax authorities fiscal years for the Company and the Group's subsidiaries are presented in note 43 of the annual financial statements.

2. The assets of the Group and the Company have not been pledged.

3a. According to the Company's Legal Counsel, there are lawsuits from third parties concerning claims against the Company amounting to € 12,291 thousand and € 12,244 thousand for the Group for which a provision has been recognized, while the total sum of these claims reaches € 27,140 thousand for the Company and € 27,281 thousand for the Group.

3b. Furthermore, according to the Legal Counsel, third party lawsuits have been filed, of a total claim of € 309,720 thousand for the Group, for which the outcome is estimated as positive and consequently, no provisions were required.

4. The number of the employees on 31.12.2023 and 31.12.2022 for the Company was 1,249 and 1,185 respectively (1,865 and 1,677, respectively for the Group).

5. The Group's and Company's total inflow, outflow, receivables and payables to related companies and related parties, according to IAS 24, are as follows:
9. The fixed assets purchases concerning the period 1.1-31.12.2023 reached € 22,798 thousand for the Company and € 29,671 thousand for the Group.

10. There has not been any cease of operations in any of the Group's segments or companies.

11. Any chance differences in sums are due to approximations.

12. The Company's Board of Directors decided during its meeting on 14.03.2023 to distribute a gross amount of € 360,594 th. or € 1.00 per share as final dividend for fiscal year 2022 out of which, € 0.30 per share was already paid as interim dividend in November 2022.

13. Additionally, the Company's AGM dated 27.04.2023 decided the increase of the share capital of the Company by an amount of € 163,504 th., through the capitalization of an equal amount from the share premium reserve and the increase of the nominal value of each share of the Company by € 0.45 (from € 0.30 to € 0.75) to be followed by a share capital return of an equivalent amount (€ 163,504 th.) through a reduction of the nominal value of each share of the Company by € 0.45 (from € 0.75 to € 0.30).

14. The Company's Board of Directors decided, during its meeting on 31.08.2023, to distribute a gross amount of € 368,233 th. (i.e. € 1.001771387 per share) as interim dividend for the fiscal year 2023.

15. The financial report of 2023 was approved by OPAP S.A.'s BoD, on 12.03.2024. In relation to dividend distribution for the fiscal year 2023, the Company's Management, after taking into consideration the Company's performance, its prospects and its investment plans, proposes the distribution of dividend of € 1.601771387 per share before withholding taxes (according to the applicable tax legislation) versus € 1.00 per share for the year 2022.

(Amounts in thousands of euro)	GROUP	COMPANY
Inflow	592	216,465
Outflow	38,092	12,832
Receivables	7,012	34,422
Payables	4,486	34,044
Transactions and balances with BoD and Key management personnel	9,493	7,346
Receivables from BoD and Key management personnel	-	-
Liabilities from BoD and Key management personnel	104	103

From the above transactions, the transactions and balances with the subsidiaries have been removed from the consolidated financial statements.

6. The Company's share capital amounts to € 111,019 thousand, divided into 370,062,741 shares with voting rights, par value of 0.30 euros each.

7. The total number of its treasury shares that the Company holds as at 31.12.2023 is 3,890,936 of total value € 43,145 thousand and they have been deducted from the Shareholders Equity of the Group and the Company.

8. The Group's structure is described in note 4 of the financial report and more specifically the following: the Group's participating interest, country of incorporation, method of consolidation and principal activity.

Athens, 12 March 2024

Chairman of the Board	Member of the BoD and Chief Executive Officer	Member of the BoD and Chief Financial Officer	Operational Finance Director
Kamil Ziegler	Jan Karas	Pavel Mucha	Petros Xarchakos